CASE STUDY APPLICATION

HOTEL CORRIDOR REPLACEMENT

PRODUCT SPOTLIGHT

RUPPAIR'S HVAC UNIT

RuppAir has long served a hotel in the Boston, MA area for kitchen ventilation needs. Recently, when a corridor HVAC unit covering a high profile wing of the hotel failed, RuppAir swiftly delivered a crucial HVAC solution: RuppAir's HVAC Unit.

A third party split system failed in late July, the hottest part of the summer. The hotel faced disgruntled guests, expensive replacement components, costly service, and long lead times. A quick solution was imperative. Initially, the client planned to replace the unit altogether by integrating a RuppAir supply heater with a third party cooling package. However, RuppAir's HVAC Unit was proposed and pursued due to premium performance and reliability, simplified design and install (no split system integration), and a rapid lead time.

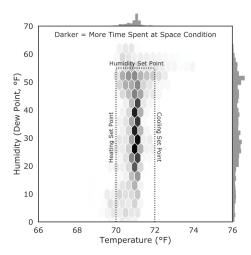
Performance data over three months since commissioning in mid-September reveal a successful outcome. While operating 24/7 at 100% outside air:

- Space temperatures always remained within 1°F of the set points
- Space humidity (dew point temperatures) did not exceed 3°F of the setpoint over 99% of the active cooling period

CONCLUSION

RuppAir's HVAC Unit solution demonstrated the key components of a RuppAir outcome: Premium quality, excellent application engineering, highly effective unit performance, and short lead times.

"Outstanding response of the sales team and factory on delivering new unit in a quick time frame." -Hotel Facilities Manager



Space Conditons Relative to Set Points



Before

Design

Manufacture

Ship, Install, Commission

Total Process - Contacted to Commissioned



Aug 05 Aug 12 Aug 19 Aug 26 Sep 02 Sep 09

< 1 Week

< 2 Weeks

4 Weeks

6 Weeks

RuppAir's HVAC Unit Delivery Timeline